

A Strategic Alliance

Affordable HIT For Critical Access Hospitals



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Alliance Objectives

- **Deploy applications across hospitals by balancing the need for enterprise standards with organization-specific requirements.**
- **Implement a clinical strategy and hospital-based EHR across a regional organization.**

The Shared Service Model

- Collaboration as a solution for limited
 - Financial resources
 - IT talent
 - Internal resources - application and training specialists
 - Vendor solutions in the very small hospital space



Regional Challenges

- Majority are sole community providers
- Aging population – 85% Medicare
- No facility has a radiologist or registered pharmacist in facility.
- Facilities average two nurses per shift.
- 1-4 community based physicians and physician extenders per site.
- Use of “Agency” physicians
- IT Resources limited to desktop/network technician



Objectives

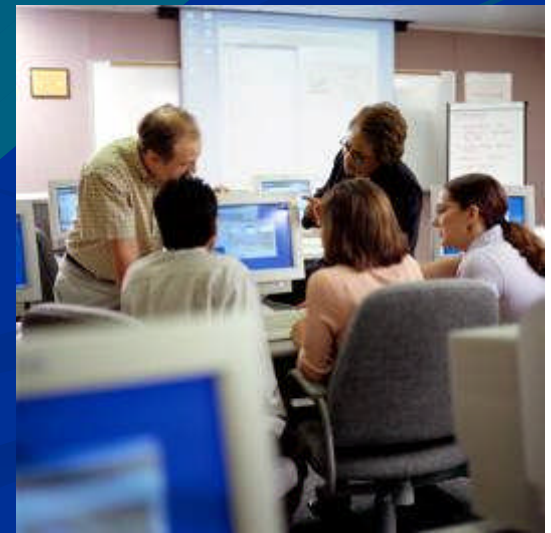
- Provide technology to enable small and rural hospitals to achieve their community-based mission
- Provide IT leadership in small and rural hospitals
- Provide the foundation for EMR and clinical workflow applications
- Drive to lowest total cost of ownership



Shared Financial Model

■ What Makes It Work

- Standards
- Collaboration: HIM & Financial Office
- Common functional logic with tailoring, not customization where appropriate
- User conference
- On site consultation
- Network Advisory Groups
- Cost allocation model



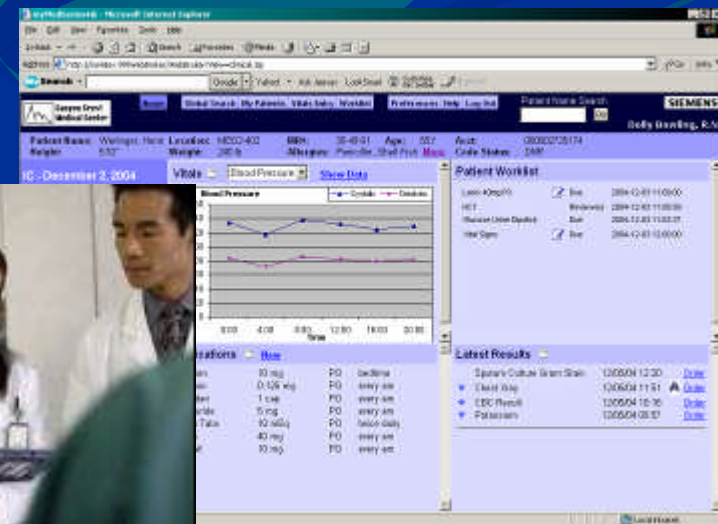
Implementation Methodology

- Formation of Advisory Groups
- Multi-facility pilot
- Common Data Set Standards
- Model Data Set built



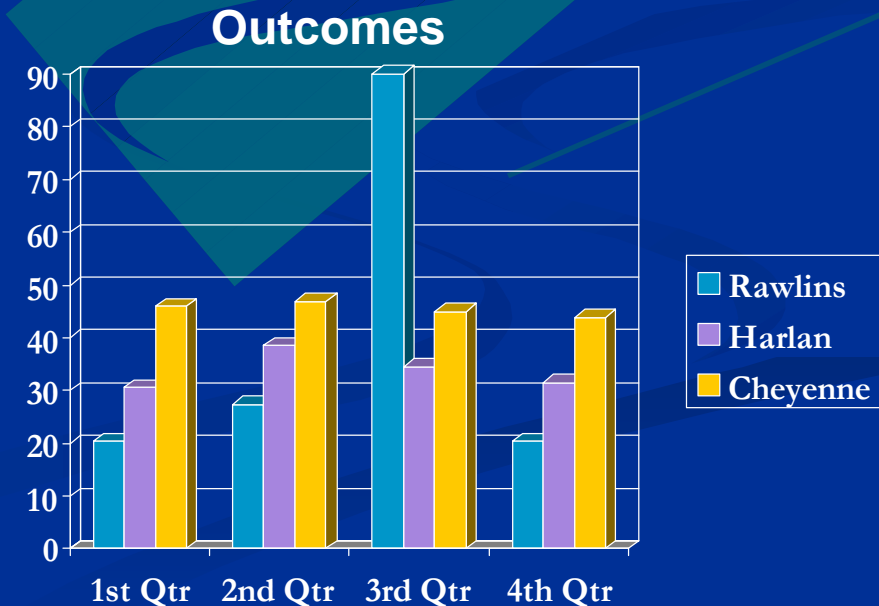
IT Goals For Clinical Phase

- Acceptance of clinical IT
- Application infrastructure for clinical workflow – Paper workflow to electronic integration
- Foundation for EMR



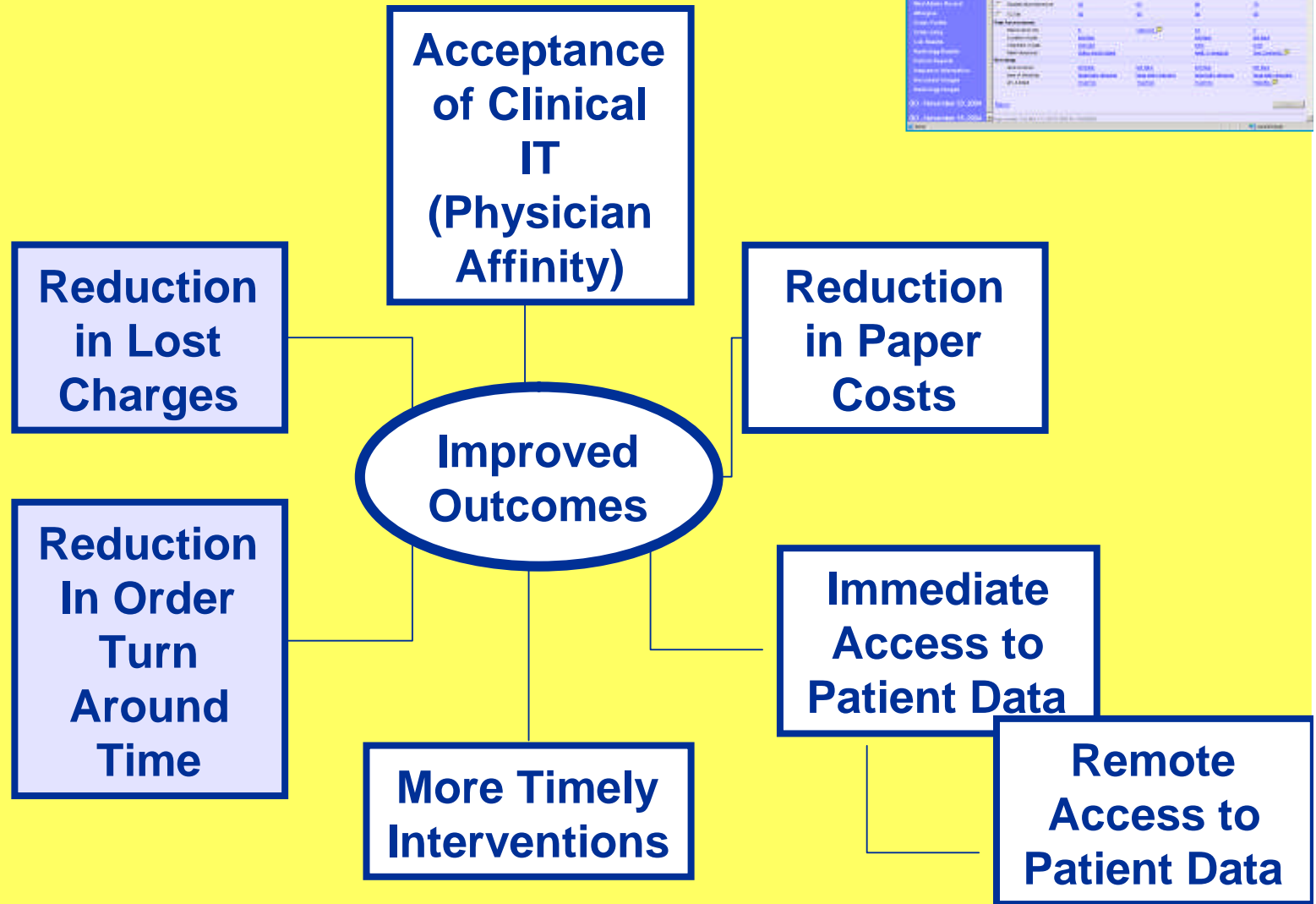
Critical Success Factors

- Cross-facility clinical steering committee
- Physician champions
- Outcomes – Global and local definitions
 - Agreed to
 - Achievable



Outcomes

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Concluding Thoughts

- Small hospitals must be part of the journey to clinical transformation with enabling technology.
- They are willing to embark on the journey when clinical IT is within their reach.
- Regional shared service models can result in providing positive outcomes with a significantly lower total cost of ownership.

