

Health Information Technology: A Rural Provider's Roadmap to Quality

September 21 – 23, 2006

Kansas City, Missouri

Vendor Profile

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|--|--|
| A. Company Name: | |
| B. Address (City, State, Zip): | |
| C. Contact Name: | |
| D. Contact Phone: | |
| E. Contact Fax Number: | |
| F. Contact E-mail Address: | |
| G. Company Website: | |
| H. Annual Revenue: | |
| I. Years in Business: | |
| J. Years Serving Rural Health Market: | |
| K. Total Current Rural Customers: | |
| L. HIT Product Name: | |
| M. Largest/Smallest Installed System (in terms of number of users and sites): | |
| N. Product Licensing Terms: <ul style="list-style-type: none">▪ Is Maintenance Included?▪ Is Training Included? | |
| O. Frequency of Upgrades: | |
| P. User Groups: | |

Vendor Questionnaire

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|---|--|
| How will new system inter face with my current system, lab, pharmacy, hospital, EHR, etc? | |
| How will it fit into my practice? | |
| What are the functional requirements? | |
| What does your product offer that will make life easier? | |
| How does product enhance quality of care? | |
| How much will it cost to modify product? | |
| What is my hardware requirement? | |
| What kind of training & support do you provide? (e.g. train the trainer) | |
| Do you provide support? (e.g. contract) | |
| Do you have a disaster recovery plan in place? What kind of plan? | |
| How does your product affect staffing? | |
| What initial investment is required to implement the system? | |
| Does system adhere to industry standards? | |
| Is there cross-platform operability? | |