

**March 15-17, 2007**

**Washington Hilton and Towers  
1919 Connecticut Ave. NW  
Washington DC 20009**

**1-202-483-3000**

**ATTENDANCE IS LIMITED TO 100 PARTICIPANTS SO REGISTER EARLY**

**This Training is Partially Supported by a Cooperative Agreement from the Health Resources and Services Administration/Bureau of Primary Health Care**

***DEVELOPING EFFECTIVE FQHC PROGRAMS AND APPLICATIONS***

Where to build it? Who to serve? What is required to qualify as an FQHC and how do I go about applying? Organizing a new health center or expansion program is complex enough...but how do you also present that program plan in an effective application for funding or Look-Alike designation?

This training is a ***two and a half day intensive*** in how to logically develop your program model starting with doing a comprehensive needs assessment through developing health and business plans and budgets. Tips on how to present information in the proposal, what review committees look for and how to help improve your opportunities for funding will be covered as well.

***Day 1 offers plenary sessions on:***

- *An overview of the Federally Qualified Health Center program and the benefits of becoming one are (both as a grantee and as a look-alike)*
- *Different types of FQHCs*
- *Opportunities on the horizon for FY07*
- *Comprehensive needs assessments*
- *Strategic thinking*
- *Service Delivery Model and Organization Structure*

***Days 2 and 3*** combine plenary sessions on developing operating, financial and clinical systems and hands-on workshops on data and needs assessments, writing goals and objectives for health and business plans, successful collaborations, and developing budgets.

A comprehensive handbook and resource CD are provided to training participants along with samples of many of the documents discussed in the workshops and plenary.

### ***Who Should Attend?***

- **Planners, stakeholders and potential staff and Board Members from Communities and Organizations interested in starting new health centers**
- **Administrative, clinical, finance and development staff and Board Members of:**
  - **Health Centers facing Service Area Competition applications**
  - ***Health Center grantees interested in expanding sites and/or services***
- ***Primary Care Association and Primary Care Office staff***
- ***Anyone seeking to brush up on Section 330 program requirements, program development and application preparation***